

NOTICE OF SALE DATED JANUARY 3, 2020

TOWN OF GORHAM, MAINE

**\$1,940,000
2020 GENERAL OBLIGATION BONDS – SERIES A**

AND

**\$5,900,000
2020 GENERAL OBLIGATION BONDS – SERIES B (FEDERALLY TAXABLE)**

Notice is hereby given that electronic proposals will be received via *PARITY*[®], in the manner described below, until 11:00 am, local time, on January 16, 2020. Bids must be submitted electronically via *PARITY*[®] pursuant to this Notice of Sale (the “Notice”) until 11:00 am, local time, but no bid will be received after the time for receiving bids specified above. To the extent any instructions or directions set forth in *PARITY*[®] conflict with this Notice, the terms of this Notice shall control. For further information about *PARITY*[®], potential bidders may contact Northeast Municipal Advisors LLC at (207) 797-6681 or *PARITY*[®] at (212) 849-5021. Bids will be received in electronic form via Parity until:

11:00 O’CLOCK A.M., THURSDAY, JANUARY 16,2020

at which time all such proposals will be publicly announced for the separate sale of \$1,940,000 2020 General Obligation Bonds – Series A (the “Series A Bonds”) and \$5,900,000 2020 General Obligation Bonds – Series B (Federally Taxable) (the “Series B Bonds”) (collectively, the “Bonds”) of the Town of Gorham, Maine (the “Town” or the “Issuer”) as follows:

MATURITY SCHEDULES

\$1,940,000 2020 GENERAL OBLIGATION BONDS – SERIES A

<u>October 1,</u>	<u>Amount</u>	<u>Interest</u> <u>Rate</u>	<u>Yield or</u> <u>Price</u>	<u>October 1,</u>	<u>Amount</u>	<u>Interest</u> <u>Rate</u>	<u>Yield or</u> <u>Price</u>
2021	\$130,000			2029	\$130,000		
2022	130,000			2030	130,000		
2023	130,000			2031	130,000		
2024	130,000			2032	130,000		
2025	130,000			2033	130,000		
2026	130,000			2034	130,000		
2027	130,000			2035	120,000		
2028	130,000						

AND

\$5,900,000 2020 GENERAL OBLIGATION BONDS – SERIES B (FEDERALLY TAXABLE)

<u>October 1,</u>	<u>Amount</u>	<u>Interest</u> <u>Rate</u>	<u>Yield or</u> <u>Price</u>	<u>October 1,</u>	<u>Amount</u>	<u>Interest</u> <u>Rate</u>	<u>Yield</u> <u>or Price</u>
2020	\$295,000			2030	\$295,000		
2021	295,000			2031	295,000		
2022	295,000			2032	295,000		
2023	295,000			2033	295,000		
2024	295,000			2034	295,000		
2025	295,000			2035	295,000		
2026	295,000			2036	295,000		
2027	295,000			2037	295,000		
2028	295,000			2038	295,000		
2029	295,000			2039	295,000		

The Bonds will be dated as of the date of delivery. Interest will be payable on October 1, 2020 and semi-annually on each October 1st and April 1st thereafter until maturity.

The Bonds will be issued by means of The Depository Trust Company's Book-Entry-Only System with no physical distribution of Bond certificates made to the public. One Bond certificate for each maturity will be issued to The Depository Trust Company, New York City, New York ("DTC") and immobilized in their custody.

The Book-Entry-Only System will be employed, evidencing ownership of the Bonds which shall be issued, sold or transferred only in denominations of \$5,000 or any integral multiple thereof, with transfers of ownership effected on the records of DTC and its Participants pursuant to rules and procedures established by DTC and its Participants.

The winning bidder (the "Purchaser"), as a condition to delivery of the Bonds, shall be required to deposit the certificates with DTC, registered in the name of Cede & Co. Principal of and interest on the Bonds will be payable in Federal Reserve Funds to DTC or its nominee as registered owner of the Bonds. Transfer of the principal and interest payments to participants of DTC will be the responsibility of DTC. Transfer of the principal and interest payment to Beneficial Owners will be the responsibility of such Participants and other nominees of Beneficial Owners.

The Town will not be responsible or liable for maintaining, supervising or reviewing the records maintained by DTC, its Participants or persons acting through such Participants.

The Bond certificates, to be immobilized at DTC, will be prepared under the supervision of and authenticated by U.S. Bank National Association, Boston, Massachusetts, Paying Agent, and their legality approved by Jensen, Baird, Gardner and Henry, Bond Counsel of Portland, Maine ("Bond Counsel"), whose opinions will be furnished to the Purchasers without charge.

The opinion of Bond Counsel will state that the Series A Bonds are valid general obligations of the Town and that under existing law, the interest on the Series A Bonds is exempt from the Maine personal income tax on interest and dividends and is excluded from gross income for federal income tax purposes. The opinion of Bond Counsel will state that the Series B Bonds are valid general obligations of the Town and that under existing law, the interest on the Series B Bonds is taxable for federal income tax purposes.

The Bonds are not guaranteed by the State of Maine.

The Series A Bonds WILL BE designated as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Code. The Series B Bonds are federally taxable.

There is no litigation, threatened or pending, affecting the validity of the Bonds, the corporate existence or the boundaries of the Town, or the title of the present officers to their respective offices, and the Purchaser will be furnished with a certificate to this effect.

As between proposals which comply with this Notice, each series of the Bonds will be sold separately to the bidder whose proposal offers to purchase the Bonds at the lowest True Interest Cost ("TIC"), such cost under each proposal to be determined by computing the total amount of interest payable on the Bonds, from their date until their maturity date and deducting therefrom the premium, if any, offered in such proposal. If there shall be more than one proposal making said offer at the same lowest TIC, the Bonds will be sold to the bidder whose proposal is received earliest from among all such proposals.

All bids must be submitted via Parity.

The right is reserved to reject any or all proposals and to reject any proposal not complying with this Notice of Sale, and, so far as permitted by law, to waive any irregularity or informality with respect to any proposal. When the successful bidder(s) has been ascertained, the Town will notify such bidder(s).

As of the date of delivery of the Series A Bonds and as a condition precedent to the delivery of the Series A Bonds by the Town, the successful bidder shall furnish to the Town a certificate in a form provided by and acceptable to Bond Counsel (the "Issue Price Certificate"). The Issue Price Certificate shall state that it is made on the best knowledge,

information and belief of the successful bidder after appropriate investigation. The Issue Price Certificate shall set forth:

- (i) The “issue price” of the Series A Bonds as defined in Treasury Regulation §1.148-1(f);
- (ii) The weighted average maturity of the Series A Bonds as defined in the Internal Revenue Service’s “Instructions for Form 8038-G” for Line 21(d);
- (iii) The yield of the Series A Bonds (sometimes referred to as the arbitrage yield) as defined in the Internal Revenue Service’s “Instructions for Form 8038-G” for Line 21(e);
- (iv) That the issue price of the Series A Bonds does not exceed the fair market value of the Series A Bonds as of such date of sale; and
- (v) If a municipal bond insurance policy or similar credit enhancement is obtained with respect to the Series A Bonds by the successful bidder, such bidder will also be required to certify as to the net present value savings on the Bonds resulting from payment of insurance premiums or other credit enhancement fees.

Further Discussion of Issue Price Certificate.

Competitive Sale Requirements Met. If the competitive sale requirements set forth in Treasury Regulation Section 1.148-1(f)(3)(i) (defining “competitive sale” for purposes of establishing the issue price of the Series A Bonds) are satisfied, the Issue Price Certificate will establish the issue price of the Series A Bonds under Treasury Regulation Section 1.148-1(f)(2)(iii). To that end, the Financial Advisor will certify to the successful bidder that the following conditions are true:

- (1) The Town has disseminated this Notice of Sale to potential underwriters in a manner that is reasonably designed to reach potential investors;
- (2) All bidders had an equal opportunity to bid;
- (3) The Town received bids from at least three underwriters of municipal Bonds who have established industry reputations for underwriting new issuances of municipal Bonds; and
- (4) The Town awarded the sale of the Bonds to the bidder who submits a firm offer to purchase the Bonds at the highest price (or lowest interest cost), as set forth in this Notice of Sale.

Any bid submitted pursuant to this Notice of Sale shall be considered a firm offer for the purchase of the Bonds, as specified in the bid and each bidder, by submitting its bid, agrees that it shall be deemed to confirm that it has an established industry reputation for underwriting new issuances of municipal Bonds and that it is an “underwriter” that intends to reoffer the Bonds to the public.

Competitive Sale Requirements Not Met. If the competitive sale requirements set forth in Treasury Regulation Section 1.148-1(f)(3)(i) are not satisfied, the Town shall so advise the winning bidder. If such competitive sale requirements are not met, the Issue Price Certificate will establish the issue price of the Series A Bonds under Treasury Regulation Section 1.148-1(f)(2)(i), as follows:

- (i) The Town shall treat the first price at which 10% of a maturity of the Series A Bonds (the “10% test”) is sold to the public as the issue price of that maturity, applied on a maturity-by-maturity basis (and if different interest rates apply within a maturity, to each separate CUSIP number within that maturity). The winning bidder shall advise the Town if any maturity of the Series A Bonds satisfies the 10% test as of the date and time of the award of the Series A Bonds. The Town will not require bidders to comply with the “hold-the-offering-price rule” and therefore does not intend to use the initial offering price to the public as of the sale date of any maturity of the Series A Bonds as the issue price of that maturity. Bids will not be subject to cancellation in the event that the competitive sale requirements are not satisfied. Bidders should prepare their bids on the assumption that all of the maturities of the Series A Bonds will be subject to the 10% test in order to establish the issue price of the Series A Bonds.

- (ii) Until the 10% test has been satisfied as to each maturity of the Series A Bonds, the winning bidder agrees to promptly report to the Town and the Financial Advisor the prices at which the unsold Series A Bonds of that maturity have been sold to the public. That reporting obligation shall continue, whether or not the closing date has occurred, until the 10% test has been satisfied as to all Series A Bonds. The successful bidder shall be obligated to report each sale of Series A Bonds to the Financial Advisor until notified in writing by the Town or the Financial Advisor that it no longer needs to do so.

By submitting a bid, each bidder confirms that:

- (i) any agreement among underwriters, any selling group agreement and each third-party distribution agreement (to which the bidder is a party) relating to the initial sale of the Series A Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group, and each broker-dealer that is a party to such third-party distribution agreement, as applicable, to:
- (A) to report the prices at which it sells to the public the unsold Series A Bonds of each maturity allocated to it, whether or not the closing date has occurred, until either all Series A Bonds of that maturity allocated to it have been sold or it is notified by the successful bidder that the 10% test has been satisfied as to the Series A Bonds of that maturity,
- (B) to promptly notify the successful bidder of any sales of Series A Bonds that, to its knowledge, are made to a purchaser who is a related party to an underwriter participating in the initial sale of the Series A Bonds to the public (each such term being used as defined below), and
- (C) to acknowledge that, unless otherwise advised by the underwriter, dealer or broker-dealer, the successful bidder will assume that each order submitted by the underwriter, dealer or broker-dealer is a sale to the public.
- (ii) any agreement among underwriters relating to the initial sale of the Series A Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter or dealer that is a party to a third-party distribution agreement to be employed in connection with the initial sale of the Series A Bonds to the public to require each broker-dealer that is a party to such third-party distribution agreement to report the prices at which it sells to the public the unsold Series A Bonds of each maturity allocated to it, whether or not the closing date has occurred, until either Series A Bonds of that maturity allocated to it have been sold or it is notified by the successful bidder or such underwriter that the 10% test has been satisfied as to the Series A Bonds of that maturity.
- (iii) sales of any Series A Bonds to any person that is a related party to an underwriter participating in the initial sale of the Series A Bonds to the public (each such term being used as defined below) shall not constitute sales to the public for purposes of this Notice of Sale. Further, for purposes of this Notice of Sale:
- (A) “public” means any person other than an underwriter or a related party,
- (B) “underwriter” means (1) any person that agrees pursuant to a written contract with the Town (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Series A Bonds to the public and (2) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (1) to participate in the initial sale of the Series A Bonds to the public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Series A Bonds to the public),
- (C) a purchaser of any of the Series A Bonds is a “related party” to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (i) more than 50% common ownership of the voting power or the total value of

their stock, if both entities are corporations (including direct ownership by one corporation of another), (ii) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (iii) more than 50% common ownership of the value of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and

- (D) “sale date” means the date that the Series A Bonds are awarded by the Town to the successful bidder.

The successful bidder shall, within one hour after being notified of the oral award of the Series A Bonds, advise the Town of the initial public reoffering price of each maturity of the Bonds, expressed both as a stated amount and as a percentage of the principal amount of such maturity (each a “Reoffering Price”).

Bids must specify the amount bid for the Bonds, which amount must be not more than 103.0% of the par amount of the Bonds (excluding amounts retained by a bidder as compensation and to pay the cost of municipal bond insurance, if any). Bids must state in a multiple of one-eighth ($1/8$) or one-twentieth ($1/20$) of one percent (1%) the rate or rates of interest per annum which the several maturities of the Bonds are to bear. No interest rate for any maturity of the Bonds may be lower than any interest rate for any prior maturity of the Bonds. Each maturity of the Bonds shall bear interest at the same rate, not in excess of 6% per annum, and no rate of interest for any maturity of the Bonds may exceed the rate of interest for any other maturity of the Bonds by more than 5% per annum. Bids which include split or supplemental interest rates will not be considered.

As between proposals which comply with this Notice of Sale, and unless the Town rejects all bids, each series of the Bonds will be sold separately to the bidder whose proposal offers to purchase all of the Series A Bonds or Series B Bonds at the lowest true interest cost (“TIC”) which is the annual interest rate, compounded semiannually, which, when used to discount to **January 29, 2020**, the expected delivery and dated date of the Bonds, all payments of principal and interest payable on the Bonds, results in an amount equal to the purchase price for the Bonds which will include any premium bid thereon. The TIC for each series of the Bonds shall be computed to four decimal places.

By submitting a bid for either series of the Bonds, a prospective bidder represents and warrants to the Town that such bidder’s bid for the purchase of the Series A Bonds or Series B Bonds is submitted for and on behalf of such prospective bidder by an officer or agent who is duly authorized to bind the prospective bidder to a legal, valid and enforceable contract for the purchase of the Bonds. An electronic bid for the separate purchase of the Series A Bonds and Series B Bonds made through the facilities of Parity shall be deemed an unconditional and irrevocable offer, in response to this Notice of Sale, which shall be binding upon the bidder as if made by a signed, sealed bid delivered to the Town and which shall be a binding contractual obligation of the bidder, when and if accepted by the Town.

As between the lowest bids that are equal, the bid that is received earliest as per the bid submission clock on the **PARITY**[®] system shall be deemed the low bid for each series of the Bonds. A final decision as to the award of the bids rests with the Town.

It is anticipated that CUSIP identification numbers will be printed on each of the Bonds. All expenses in relation to the assignment and printing of CUSIP numbers on the Bonds will be paid for by the Town.

The Town has not contracted for the issuance of any policy of municipal bond insurance for the Bonds. If either series of the Bonds qualify for issuance of any such policy or commitment therefore, any purchase of such insurance or commitment shall be at the sole option and expense of the bidder and any increased costs of issuance or delivery of the Bonds resulting by reason of such insurance shall be paid by such bidder. Proposals shall not be conditioned upon the issuance of any such policy or commitment and any failure of the Bonds to be insured or of any such policy or commitment to be issued shall not in any way relieve the Purchaser of their contractual obligations arising from the acceptance of their proposal for the purchase of the Bonds.

Additional information concerning the Town and the Bonds is contained in the Preliminary Official Statement dated January 3, 2020 (the "POS") which has been distributed and to which prospective bidder(s) are directed. Such POS is provided for informational purposes only and is not a part of this Notice of Sale. A copy of the POS may be obtained by contacting Northeast Municipal Advisors LLC, 113 Deepwood Drive, Portland, ME 04103 or by telephone at (207) 797-6681. **The Preliminary Official Statement is in a form "Deemed Final" by the Issuer for purposes of SEC Rule 15c2-12(b)(1) but is subject to revision, amendment and completion in a final Official Statement.**

The Town agrees to advise the Purchaser(s), by written notice, of any developments that impact the accuracy and completeness of the key representations (within the meaning of SEC Rule 15c2-12) contained in the final Official Statement, which may occur during the period commencing on the date of the acceptance by the Town of its proposal and ending on the 90th day next following such date of acceptance, unless such final Official Statement is available from a "nationally recognized municipal securities information repository", in which event such period shall end on the 25th day.

The Purchaser(s) will be furnished with 5 copies of the final Official Statement prepared for this issue at the Town's expense within seven (7) business days of the date of sale of the Bonds. Additional copies may be obtained by the Purchaser(s) at its own expense by arrangement with the printer. The Town will rely upon the Purchaser(s) to file a completed DTC Eligibility Questionnaire, the MSRB Form G-36(OS) and to affect the electronic filing to <http://emma.msrb.org/submission> as the responsibility of the Purchaser(s). U.S. Bank National Association, Boston, Massachusetts, as Paying Agent, will keep the original opinion and certificates and copies of the supporting documents which may be examined at its principal office in Boston, Massachusetts, upon reasonable notice.

It shall be the responsibility of the Purchaser(s) to certify to the Town in writing before the delivery of the Bonds, the reoffering price and the arbitrage yield at which a substantial portion of the Bonds were sold.

Northeast Municipal Advisors LLC has acted as Financial Advisor to the Town of Gorham, Maine with respect to the issuance of the Bonds pursuant to Municipal Securities Rulemaking Board Rule G-23. Northeast Municipal Advisors LLC will not participate in the public bidding of the Bonds.

It is expected that the Bonds, in definitive form, will be available for delivery on or about January 29, 2020, against payment of the purchase price in Federal Reserve funds payable to the order of the "Town of Gorham, Maine", and will be delivered to The Depository Trust Company, New York, New York.

TOWN OF GORHAM, MAINE

By: Sharon Laflamme
Finance Director

TERMS

ISSUER: Town of Gorham, Maine

ISSUE: \$1,940,000 2020 General Obligation Bonds – Series A
\$5,900,000 2020 General Obligation Bonds – Series B (Federally Taxable)

RATINGS: Moody’s Investors Service (APPLIED FOR)
Standard & Poor’s Global Ratings: (APPLIED FOR)

PRINCIPAL AMOUNTS: \$1,940,000 – Series A
\$5,900,000 – Series B

TRUE INTEREST COST RATE (TIC): Series A - ____ . ____ %, Series B - _____ %

BIDS: Via *Parity* only

SALE DATE: January 16, 2020 at 11:00 A.M.

DATED DATE: Date of Delivery

DUE DATES: Series A - October 1, 2021-2035 serial bonds
Series B - October 1, 2020-2039 serial bonds

CALL FEATURES: The Bonds are subject to redemption prior to maturity. See “Optional Redemption Prior to Maturity” of the Preliminary Official Statement

INTEREST DUE: Semi-annually, October 1 and April 1, beginning October 1, 2020

FUNDS: Federal Funds (Same Day Funds)

TAX STATUS: Series A - Federal and State tax exempt, not subject to AMT
Series B – Federally taxable

Q&D STATUS: The Series A Bonds **WILL BE** designated as “qualified tax-exempt obligations” for purposes of Section 265(b)(3) of the Code

PURCHASER(S): Series A _____
Series B _____

CUSIPS: Series A _____
Series B _____

BOND FORM: DTC – BEO

DENOMINATIONS: Pieces by \$5,000

CLOSING DATE: On or about January 29, 2020

PAYING AGENT: U.S. Bank National Association, Boston, Massachusetts

LEGAL OPINION: Jensen, Baird, Gardner and Henry, Portland, Maine

FINANCIAL ADVISOR: Northeast Municipal Advisors LLC, Portland, Maine